

# Associate Producer for Exciting Gaming Company (santa clara)

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We offer a competitive salary and multiple streams of revenue potential. Additional perks include monthly and quarterly socials, casual dress code, and an enthusiastic team of coworkers who truly love what they do!! We are actively on the lookout for the best and the brightest – if you are a creative, intelligent, and highly-motivated professional with a burning desire to contribute to this rapidly growing and cutting edge company, then we want to hear from you today!

## JOB DESCRIPTION

### Responsibilities:

#### Game Operations:

- Compile and analyze reports on player acquisition, retention, and monetization;
- Communicate with developers on bugs, patches, content releases, & enhancements;
- Develop strategies to promote the game and actively monitor the gaming community

#### Team Management:

- Direct Game Masters and Customer Service team in testing, community management, sales, and in game events;
- Provide guidance, direction and support to Game Masters to ensure milestones are accomplished and schedules are achieved on time;
- Establish and maintain a creative and productive environment through effective team communication

#### Sales

- Create and implement virtual item promotions;
- Coordinate and execute scheduled promotions throughout the month;
- Monitor and manage day to day sales to achieve quarterly goals. Achieve goals through quality execution and by meeting market requirements;

#### Qualifications:

- Excellent written and verbal communication skills;
- Strong organizational, analytical, and presentation skills;
- Able to prepare reports and analyze customers' trend and characteristics;
- Proven ability to take initiative, be proactive, and execute in a fast-paced

environment;

- Proven experience in successfully developing and managing people, resources and schedules;
- Passion for online games and preferred knowledge of MMO games and the online gaming community market;
- Bachelor of Science preferred;
- Strong Project Management and leadership skills a plus.